

# BROCHURE



RF/MAX



DATE: JULY 8, 2025

# BLUE BAY'S TROPICAL DEVELOPMENT

#### The Ivy: Your Luxurious Condominium

Introducing the Ivy, the newest gem in the Blue Bay Resort. With 48 residences showcasing a refined style, this tropical escape promises an enchanting experience many dream of. The Ivy's ambiance stimulates all your senses with lush colors, seamlessly blending indoor and outdoor spaces. Each apartment offers a spectacular view of Curaçao's most beautiful golf course.

#### **Enjoying the Ivy**

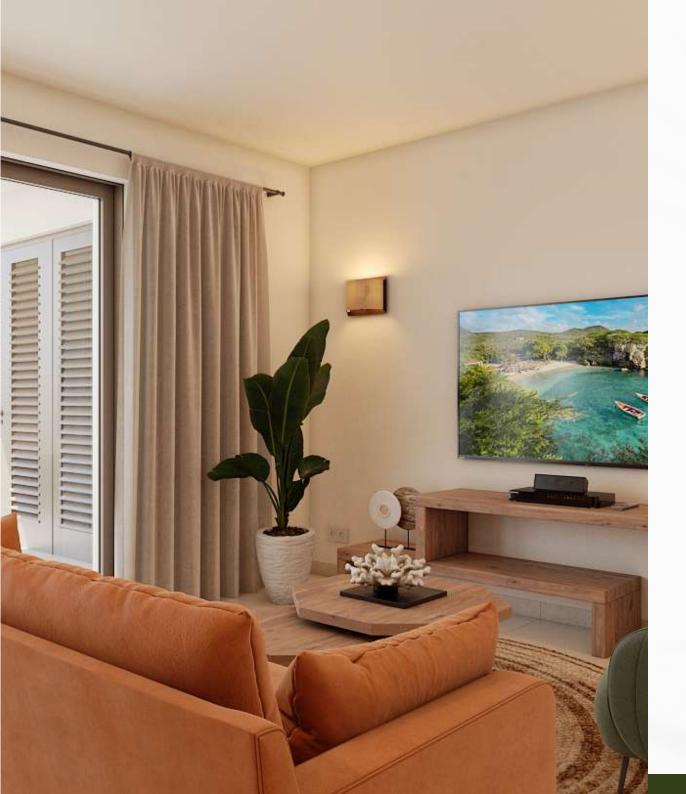
Tropical gardens with lush vegetation and vibrant flora create a private oasis for each apartment. Every home features its own porch, perfect for relaxing and enjoying ultimate peace and quiet. Each apartment in the lvy is an elegant sanctuary, inspired by the serene and magical balance of nature.

Enjoying the ambiance in the Caribbean climate is a truly unique experience. The prime location of Blue Bay along Curaçao's south coast and the spacious, open layout create a beautiful living environment. The internationally renowned 18-hole golf course offers stunning views and a delightful challenge for players of all levels. The wide, beautiful sandy beach, azure blue waters, and swaying palm trees complete this picture of pure bliss. At the Ivy, each residence is an elegant retreat, inspired by the calming and magical balance of nature. Here, every day is a day in paradise.

Discover the luxury of the Ivy at Blue Bay Resort today and experience a life of unparalleled beauty and comfort.







### THE BLUE BAY COLLECTION

The Blue Bay Collection was established to completely unburden you as the owner of real estate on Blue Bay, both commercially and operationally. By signing the rental pool agreement, you benefit from the ideal arrangement for you as an investor to achieve optimal returns on your property against zero effort on your part plus it is beneficial for yourself because you get a selection of perks from Blue Bay only Rental Pool participants get. The Blue Bay Collection team handles everything for you:

We take care of the sales and marketing of your property, receive the vacationing guests, arrange maintenance, and finally also carry out all administrative actions related to your home as well as the income from rental. We strive to achieve the optimal occupancy rate of vacation rentals for you at the best price and thus realize the highest possible income for you.

We provide both technical and administrative maintenance of your property with a one-stop-shop formula, conceived for residents of Blue Bay who want to enjoy carefree living and outsource all services: from cleaning to pool and garden maintenance, but also periodic major maintenance, all services are represented.





# the IVY PLAY | LIVE | GROW

#### **EXTRA BENEFITS**

#### QUICK OVERVIEW

Homeowner Association (HoA) Fees

Inventory Reserve

Blue Bay Property Care/ Property Management

Blue Bay Housekeeping & Linen

Utilities (Water & Electricity)

TV and Internet

Blue Bay Amenities

Damage or breakage due to rental

Replacement of large inventory

Pre-paid by Blue Bay

Accrued by Blue Bay for the owner

Complimentary

Complimentary

Covered by Blue Bay

Covered by Blue Bay

Complimentary

Covered by Blue Bay

Paid via Inventory Reserve

Replacement of small inventory

Upfront costs

Blue Bay small maintenance

Golf for Ivy owners

Home Insurance

Other Rental Insurances

Sales Tax

Property Tax

Covered by Blue Bay

Covered by Blue Bay

Complimentary

Complimentary

Via HoA fees

Covered by Blue Bay

Paid on behalf of owner by Blue Bay

Directly by owner via local government

#### OWNER'S PERKS

As an owner in the Rental Pool, you enjoy the following perks:

- 42 free owner's nights per year (full service and at no cost)
- Special owner's rate
- Free welcome package upon arrival
- Year-round golf membership for 2
- Reserved beach beds \*
- Preferred restaurant seating \*
- Free use of golf cart\*
- Complimentary concierge services
- Personal relations manager
- Every guest enjoys complimentary golf included in the nightly rate (cart fee XCG 25 per person, per round applies)

#### MARKETING

As a member of The Blue Bay Collection, you benefit from the Blue Bay Resort brand name being centrally marketed towards the international tourism industry, the global golf community as well as third party and online booking channels. Herewith, maximizing the reach of potential stayover guests. Only properties participating in The Blue Bay Collection are advertised through the Blue Bay promotional channels.

For a seamless experience, homeowners of the lvy looking to rent out their apartments short term automatically join our rental pool, the Blue Bay Collection. By participating in the Blue Bay Collection, your property is meticulously maintained and managed to ensure the highest return on your investment. Whether you prefer to rent full-time, part-time, or occasionally, we handle all practical and financial aspects for you.

#### Get in touch with our team.

Blue Bay Curacao Golf & Beach Resort | Landhuis Blaauw, Curacao | thebluebaycollection@bluebay-curacao.com | +5999 888 8800 ext. 409

## **GENERAL**



**Inside Door Handles** 

• Color: Black



**Pool Coaping** 



**Outside Pavers** 



**Exterior Door** 

• Color: Black



**Roof Tiles** 

Color interior and exterior windows, doors and frames

Ral 7006

- Color: Chocolate
- Brand: La Escandella



- Color: Beige
- Brand: STN Caliope
- Size: 60 x 60 cm



**Exterior Door** 

- Color: Ral 7006
- Brand: Sarana



#### **Bathroom Design Tile**

- Color: Army Green
- Brand: ICA
- Size: 6.5 x 40 cm



#### **Exterior windows**

- Color: Ral 7006
- Brand: Sarana



#### **Exterior Sliding Door**

- Color: Ral 7006
- Brand: Sarana



## **BATHROOMS**





#### **Toilet**

- Color: White
- Brand: TBA



#### **Flush Plate**

- Color: White
- Brand: TBA



**Click Plug** 

- Color: Bronze
- Brand: Ivy Bond



#### **Bathroom Faucet**

- Color: Bronze
- Brand: Ivy Bond



**Bathroom Mirror** 

• Color: Black



#### **Floating Cabinet**

- Color: Black
- Brand: TBA



**Shower Set** 

- Color: Bronze
- Brand: Ivy Bond



**Shower Glass Devider** 

• Color: Gray

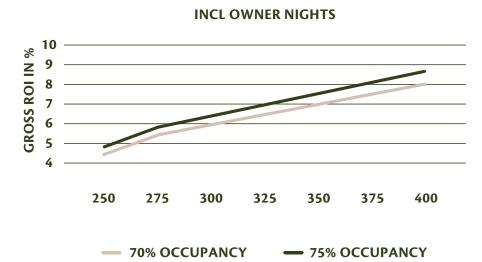


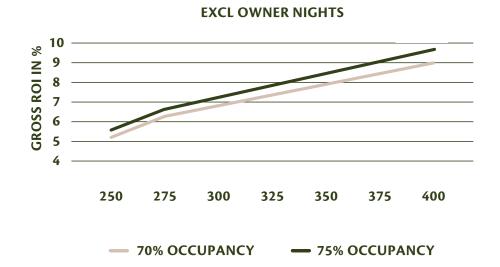
#### **Sink Syphon**

- Color: Bronze
- Brand: Ivy Bond



## **SUMMARY ROI**





The graph illustrates how the expected return on investment (ROI) increases as the average daily rate (ADR) and occupancy rise.

An average occupancy rate of 75% is considered standard for the current short-term rental market on Curação.

\* The ROI shown represents the **gross return** 











# **RE/MAX**

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